

**CATALOG OF COURSES  
6B04114 - MANAGEMENT**

№	Cycle	Component	Subject name	Number of ECTS credits	Prerequisites	Postrequisitions
<b>1 COURSE</b>						
<b>FALL SEMESTER</b>						
1	GED	CC	Kazakh (Russian) language	5	-	Kazakh (Russian) language
2	GED	CC	Foreign language	5	-	Foreign language
3	GED	CC	Information-communication technologies (in English)	5	-	Information technology in marketing
4	GED	CC	Physical training	2	-	Physical training
5	BD	UC	Statistics	5	-	Statistics
6	BD	UC	Economic theory	3	-	Microeconomic s
7	BD	UC	Management	5	-	Management
<b>Total credits per semester</b>				30		
<b>SPRING SEMESTER</b>						
1	GED	CC	Kazakh (Russian) language	5	Kazakh (Russian) language	Business Communicatio n
2	GED	CC	Foreign language	5	Foreign language	Business Communicatio n
3	GED	CC	History of Kazakhstan	5	-	-
4	GED	CC	Physical training	2	Physical training	Physical training
5	BD	UC	Mathematics in Economics	4	Economic theory	Pricing
6	BD	UC	Microeconomics	3	Economic theory	Accounting and audit
8	BD	UC	Macroeconomics	3	Microecono mics	Finance
<b>Total credits per semester</b>				27		
<b>2 COURSE</b>						
<b>FALL SEMESTER</b>						
1	GED	CC	Philosophy	5	-	Business Communicatio n

2	GED	CC	Cultural Studies	2	-	Business Communication
3	GED	CC	Psychology	2	-	Business Communication
4	GED	CC	Legal Environment of Business and Anti-Corruption Legislation/Creative Thinking and Business Idea Generation/Ecology and life safety	5	Economic theory	Business Planning/Startup Creation
5	GED	CC	Physical training	2	Physical training	Physical training
6	BD	UC	Finance	5	Statistics	Accounting and audit
7	BD	UC	Marketing	5	Economic theory	Marketing Research
8	BD	UC	Taxes and Taxation	4	Finance	Accounting and audit
<b>Total credits per semester</b>				30		
<b>SPRING SEMESTER</b>						
1	GED	CC	Political Science	2	-	Business Communication
2	GED	CC	Sociology	2	-	Business Communication
3	GED	CC	Physical training	2	Physical training	-
4	BD	UC	Professional Foreign Language	3	Foreign Language	-
5	BD	UC	Methods of Management Decision-Making	3	Management	Strategic management/Organizational behavior
6	BD	UC	Marketing Research	5	Marketing	Pricing
7	BD	UC	Securities Market	5	Finance	Corporate finance
8	BD	UC	Business Law / Labor Law	5	Legal environment of business and anti-corruption legislation/	E-business and commerce/ Business process management/

					Creative thinking and generation of business ideas/ Ecology and life safety	Strategic city management
<b>Total credits per semester</b>				27		
<b>3 COURSE</b>						
<b>FALL SEMESTER</b>						
1	BD	UC	HR Management	4	Management	Leadership
2	BD	EC	Strategic Management / Organizational Behavior	5	Management	Investment Management/ Innovation management
3	BD	UC	Corporate Finance	4	Finance	Pricing
4	BD	UC	Accounting and Audit	4	Finance	Corporate finance
5	BD	UC	Sales Art	5	Marketing	Investment Management/ Innovation management
6	BD	EC	Online Marketing / Entrepreneurship / Introduction to Urbanism	4	Marketing	E-business and commerce/ Business process management/ Strategic city management
7	BD	EC	Operational management/ Production management	4	Management	Online Marketing / Entrepreneurship / Introduction to Urbanism
<b>Total credits per semester</b>				30		
<b>SPRING SEMESTER</b>						
1	BD	UC	Pricing	4	Corporate finance	Management of objects/ Management of competitiveness
2	BD	EC	Internet Finance / Project Management / Basics of Urban Planning	5	Operational management/ Production management	Financial consulting by field of activity/ Leadership/

						Agglomeration s management
3	BD	EC	E-Business and Commerce / Business Process Management / Strategic Urban Management	4	Operational management/ Production management	Financial consulting by field of activity/ Leadership/ Agglomeration s management
4	BD	UC	1C: Enterprise	4	Accounting and Audit	Financial consulting by field of activity/ Leadership/ Agglomeration s management
5	BD	EC	Investment Management / Innovation Management	4	E-Business and Commerce / Business Process Management / Strategic Urban Management	Financial consulting by field of activity/ Leadership/ Agglomeration s management
6	BD	EC	Risk Management / Financial Management	4	E-Business and Commerce / Business Process Management / Strategic Urban Management	Business Communicatio n
<b>Total credits per semester</b>				25		
<b>4 COURSE</b>						
<b>FALL SEMESTER</b>						
1	PD	UC	Business Communications	5	Strategic Management / Organization al Behavior	Final attestation
2	PD	EC	Effective Management Technologies / Self- Management and Presentation Techniques	5	Risk Management / Financial Management	Final attestation

3	PD	EC	Financial Consulting by Field of Activity / Leadership / Urban Management	5	Risk Management / Financial Management	Final attestation
4	PD	UC	Brand Management	5	Business Communications	Final attestation
5	BD	EC	Assessment of business/ Analysis of business situations	3	Financial Consulting by Field of Activity / Leadership / Urban Management	Final attestation
6	PD	UC	Electronic tax reporting forms/ Corporate culture and values/ City branding	3	E-Business and Commerce / Business Process Management / Strategic Urban Management	Final attestation
7	PD	UC	Management of objects/ Management of competitiveness	5	Pricing	Final attestation
8	PD	EC	Logistics Management / Supply Chain Management	5	Operational management/ Production management	Final attestation
<b>Total credits per semester</b>				36		